# REQUEST FOR PROPOSAL NUMBER: CALSCRFP061271

To GENERAL SERVICES
ADMINISTRATION (GSA), FAS,
REGION 5

For CHICAGO AREA LOCAL SERVICES
CONTRACT

SECTION 4 – PRICE PROPOSAL

Date August 18, 2009



Offeror SBC Global Services, Inc. *dba* AT&T Global Services for itself and its affiliates Illinois Bell Telephone Co. dba AT&T Illinois and AT&T Corp.

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Request for Proposal: CALSCRFP061271 – General Services

Administration (GSA) -Chicago

Contractor: SBC Global Services, Inc. dba AT&T Global

Services for itself and its affiliates Illinois Bell Telephone Co. dba AT&T Illinois and AT&T Corp.

#### **AT&T - PROPRIETARY**

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#### **CONTRACTOR BID OR PROPOSAL INFORMATION**

This bid or proposal shall not be disclosed to evaluators outside the Government, except pursuant to a nondisclosure agreement between the evaluator and AT&T.



This final contract document incorporates data from the following: GSA Amendments 1 and 2, and the following documents:

- changed page documents of 4/30/07 and 6/4/07
- contents of Q & A documents dated as follows:
  - 6/13/07 returned to the GSA on 6/14/07 (Technical/Management discussion)
  - 6/15/07 returned to the GSA on 6/20/07 (Price discussion)
  - 7/2/07 returned to the GSA on 7/11/07, 7/20/07 returned to the GSA on 7/30/07

For the Government's convenience, AT&T has provided copies of the Q & A documents in the Appendix of this final contract submission.

Contract modifications are made as follows:

- Modification A00001 approved 4/8/08
- Modification A00002 approved 5/15/08
- Modification A00003 approved 5/23/08
- Modification A00004 approved 8/22/08
- Modification A00005 approved 12/12/08
- Modification A00006 approved 2/27/09
- Modification A00007 approved 2/27/09
- Modification A00008 approved 7/16/09
- Modification A00009 approved 7/29/09
- Modification A00010 approved 9/21/09



## TABLE OF CONTENTS

| Table of Contents          | 4 |
|----------------------------|---|
|                            |   |
| Executive Summary          | 5 |
|                            |   |
| AT&T General Pricing Notes | ç |

### EXECUTIVE SUMMARY

#### **Brief Introduction and Overview of the Proposal**

At the General Services Administration (GSA), you deliver value to your enduser agencies by providing them with local telecommunications service contracts that offer comprehensive voice and data services at competitive prices. Through the Chicago Area Local Services Contract (CALSC), AT&T will help the Government offer Chicago-area end-user agencies communication services that meet their needs today and that allow them to take advantage of emerging technology.

AT&T's response to the GSA's Region 5 CALSC RFP describes the thorough solution we propose to address present and future local voice and data telecommunications requirements. In the attached proposal, the GSA will see how you and your end-user Government agencies will benefit from AT&T's robust network and services, and high-quality ordering, billing, reporting, and management of local access services.

AT&T will provide the CALSC services listed in Table C.1-1 of our response. Our response also includes additional services that enhance and enable the requested service offerings. As a premier global telecommunications provider, AT&T's comprehensive solution will provide significant value to the Government by offering the GSA and its end-user agency customers access to one of the best telecommunications networks in the industry.

**Customer Support** – AT&T offers the Government dedicated customer support for GSA customers and end-user agencies. Our Program Manager is responsible for the life cycle management of the Chicago Area Local Services contract (CALSC); to include oversight of implementation, contract deliverables, and customer relationship. Our program manager with support from our customer care professionals will oversee all day-to-day operations. This dedicated team will be responsible for managing and coordinating all aspects of services, quality, maintenance, and reliability of the services described in this solicitation.

#### Roles and responsibilities of the Program Manager

- Life cycle management of the contract award
- Primary customer contact
- Senior level planning; risk assessment



- · Regular progress reports
- Detailed program documentation
- Full proactive support during all of the phases of the contract

In addition, AT&T's Federal sales organization has a specialized GSA sales team that will support this opportunity. Tom Heard and his staff will work with the GSA to provide high-quality sales and marketing support to the Government and its customers. The account team that will support the CALSC contract products and services is shown in an organization chart as **Attachment 1** to this final contract submission. See "**Attachments**" tab.

We appreciate the confidence GSA has placed in us by allowing us to provide local exchange services across the country over the past many years. As you may know, AT&T has deeply invested in Illinois' and Chicago's infrastructure, with more than 1,300 central offices statewide, and an Internet Data Center and a Network Operations Center located in the Chicago area.

We're entrenched with the Federal Government in your region and currently hold the Region 5 LSA contract, Detroit MAA, Cleveland MAA and Indianapolis MAA. In addition, the new AT&T corporation holds these additional active GSA MAA contracts throughout the U.S.: St. Louis, Chicago, Dallas-Fort Worth, San Antonio, Los Angeles, New Orleans, New York, Buffalo, San Francisco, Denver, Philadelphia, Atlanta, and Miami.

We also hold LSAs in Regions 4, 6, 7, and 9, in addition to the Connections contract, and FTS2001. We have significant experience with government customers, and we will deliver the support you require.

Migration/Transition Approach - AT&T wants to make certain we support the CALSC customers with our highly-reliable network. AT&T will migrate CALSC users from a single-node design to a more robust multi-node environment that will provide the GSA and its users a much larger, more comprehensive geographic reach of the CALSC service area. This multi-node environment will distribute your end users' traffic across the more robust network solution, therefore, positively impacting the service to the end user. As part of the transition, we will be installing new products and services on the legacy SBC network (served by approximately 29 serving central offices and offering solid penetration into the Chicago area Federal market) to replace any products and services currently provided on the legacy AT&T network. Existing customer premises equipment, such as non-proprietary



Nortel handsets, could remain in this new, more robust multi-network environment. AT&T's extensive network will provide the GSA with a broader product portfolio, with products such as Electronic Key Line (EKL) Centrex and additional resources, such as the CentrexMate tool. AT&T will offer CentrexMate and Electronic Key Line Centrex as part of our solution in this response. Future consideration for hosted VoIP will be made once that product is commercially available and will meet the requirements of the CALSC contract. In the United States, we've built the AT&T-owned physical infrastructure on an MPLS backbone that consists of a core OC-192/OC-48 network. This infrastructure is highly reliable, and we strive to maintain a 99.999% availability.

AT&T's Management and Operations Concept - The new AT&T has merged AT&T, SBC, BellSouth, and Cingular into a financially sound and customer-focused company. We're a premier communications company worldwide, with 302,000 employees and annual revenues exceeding \$117 billion. The company serves millions of customers, with a concentration in 22 states—one of which is Illinois.

AT&T's proven infrastructure, global breadth, financial resources, and strong management record give the GSA the flexibility and stability to manage present and future requirements.

In addition, AT&T Labs has a long history of innovation, with thousands of patents issued or pending worldwide, and is a successor to a heritage that produced seven Nobel Prizes. As the world leader in Internet Protocol, we're currently developing 21st century cutting-edge technology with new products, such as hosted voice over internet protocol (VoIP). As these new products become commercially available, AT&T intends to make them available to the Government through contract modifications to CALSC.

#### Refer to Question #1, June 13 Q & A doc, Management Comments.

1. Reference Page 8. Provide specific NPA/NXX access areas where hosted VoIP product is available, i.e., confirm availability in 312/886 and 312/353.

Discussion/Action: AT&T confirmed that the hosted VoIP is currently available in the Chicago market but is address specific, depending on the serving central office. A more robust roll-out will be at a future date. The GSA identified four specific Chicago addresses, 230 S. Dearborn; 219 S. Dearborn; 77 W. Jackson; and 111 N. Canal. The first three locations are believed to be serviced from the Wabash Central Office and the Canal location is believed to receive service through the Canal Central Office. As a side note, AT&T confirmed that the location 10 S. Canal is a legacy AT&T switch; therefore, specific facility information is not available.



Upon further review, the first three addresses are confirmed to be served by the Wabash Central Office and 111 N. Canal is served by our Franklin Central Office. AT&T does offer our Hosted IP service from both of these NPA/NXX's, however, site specific information is required to confirm location availability. AT&T believes our Hosted Voice over IP product will be available for the four locations specified.

# Refer to comment #6 of the Management Comments, July medley of documents (July 2, 11, 20) sent to GSA on 7/30/07:.

6. Reference Management Comment, response to item 1. The site specific locations have been provided. Request AT&T provide a definitive answer regarding the availability of Hosted IP Service at the locations identified or identify the "site specific information" that is required to confirm location availability.

Discussion/Resolution/Action: AT&T confirmed that the Hosted IP Service is available at the four locations GSA had specified. This is another "sell and deploy" market strategy/type product. Site specific information will be required to pursue this solution. AT&T agrees.

**Conclusion** - AT&T is pleased to submit our proposal in response to the GSA's solicitation # CALSCRFP061271. As a contract awardee, AT&T looks forward to supporting the GSA and its end-user agencies for years to come. Together, the GSA and AT&T will earn customer trust and loyalty with a continued commitment to deploy innovative products, deliver reliable, high-quality service, and support customers with excellent care.



## AT&T GENERAL PRICING NOTES

AT&T is proud to offer a robust product and feature portfolio to the Government on the CALSC RFP.

- AT&T has three different network access pricing areas throughout the metro-Chicago area. As part of this response and in order to offer the GSA competitive positioning in the metro-Chicago area, AT&T offers a single price across all three access areas for each product offered.
- AT&T has provided pricing that is all-inclusive of the price of the service or feature, and any non-federally-mandated taxes, fees, and surcharges, in accordance with the requirements of this RFP. We have provided copies of the tax tables below as requested.

#### Refer to Item A from June 15, 2007 Pricing Discussion.

a. Confirm that the pricing proposed is not subject to interstate tariff rates. Understand that the local access provided through this contract will be initiating traffic that will be routed to the inter-exchange carrier. Discussion/Action: AT&T will respond with an explanation. The pricing proposed is all from the tariff; however, it is not the standard 60 month pricing, i.e., there are special terms that are not available to commercial customers, i.e., no termination liability. The primary tariff that has been used to price these services was Tariff 19.

AT&T offers further clarification regarding the pricing offered on this contract. AT&T has utilized the Exchange tariff for our circuit pricing. This Tariff allows for the flexibility to adhere to the RFP terms and conditions. This is a local Tariff which will support inter-exchange carrier traffic. The proposed pricing is not subject to interstate tariff rates. The Tariff used is Tariff 19

#### **Price Volume**

Table B.1-1 - Tax, Surcharge, and Fee Category Code Acronyms and Descriptions
At the time of this proposal submission, the taxes, fees, and surcharges listed in this Table B.1-1 are exempt to the Federal Government in circumstances where the Government has provided appropriate exemption form. In circumstances where a Federal agency prefers to not be identified as a Federal agency and/or does not provide the exemption form, these taxes, fees, and surcharges apply and will display on the CALSC invoice. Under non-exempt situations (e.g. covert accounts) these taxes, fees, and surcharges will fluctuate as shown on Table B.1-2.

#### Refer to Item B from June 15, 2007 Pricing Discussion.

b. Clarify whether the taxes apply to annual equipment maintenance.

Discussion/Action: AT&T will provide a response.

AT&T confirms that (SED) equipment maintenance is tax exempt when the appropriate tax exempt information is supplied and accepted. As further clarification, maintenance is considered labor and labor is taxable in the state of Illinois. Therefore, covert or non-exempt identified accounts will see tax applied to equipment maintenance.

| Category Code     | Category Description                                       |
|-------------------|--|
| Federal Fee       | Federal Regulatory Fee *                                   |
| Federal Fee       | End User Common Line (EUCL) Fee, aka Federal Access Charge |
| Federal Surcharge | Federal Universal Service Fund (FUSF)                      |
| Federal Surcharge | PIC FUSF (Presubscribed Inter-exchange Carrier)            |
| Federal Tax       | Federal Excise Tax **                                      |
| State Surcharge   | Illinois Universal Service Fund                            |



| State Surcharge | Illinois Telecom Relay Service and Equipment, aka ITAC Supplemental Charge (Illinois Telecommunications Access Charge) for hearing impaired. |
|-----------------|--|
| State Fee       | Illinois Commerce Commission (ICC) Fee Recovery a/k/a/ Illinois State Additional Charge **   |
| State Fee       | Illinois State Infrastructure Maintenance Fee Recovery (SIMF)**  |
| State Tax       | Illinois State Telecommunications Excise Tax **  |
| State Tax       | Illinois State Sales Tax **  |
| County Tax      | Illinois County Sales Tax **   |
| Local Tax       | City of Chicago Municipal Telecommunications Tax **  |
| Local Tax       | Chicago E911 **  |
| Local Tax       | Local Utility User's Tax **  |
| Local Tax       | Local Sales Tax **   |

Table B.1-1 - Tax, Surcharge, and Fee Category Code Acronyms and Descriptions

#### Table B.1-2 Taxes, Surcharges and Fees

AT&T confirms that the taxes, surcharges and fees identified on Table B.1-2 are applicable for all contract years (base plus option years) until such time a regulatory body makes a change that impacts this table. At such time, AT&T will modify this contract as per the guidelines established within this RFP.

<sup>\*</sup> This fee is assessed on the total net interstate charges.

<sup>\*\*</sup> These taxes, fees, and surcharges are exempt to the majority of the Federal Government agencies.

| Tax / Surcharge<br>Name                    | Category  | Contract Year | Location/<br>Jurisdiction | Charging<br>Mechanism or<br>Unit | Billing Category | Regulatory<br>Expiration Date                 | Cost or Value |
|--|-----------|---------------|---------------------------|----------------------------------|------------------|---|---------------|
| Federal<br>Regulatory<br>Fee *             | Surcharge | 1 -5          | Federal                   | Percentage                       | MRC              | No<br>expiration.<br>Recalculated<br>Annually | 0.70%         |
| EUCL                                       | Surcharge | 1 -5          | Federal                   | Fixed Rate,<br>per line          | MRC              | 6/30/07,<br>Recalculated<br>Quarterly         | \$4.95        |
| FUSF                                       | Surcharge | 1 -5          | Federal                   | Percentage                       | MRC              | 6/30/07,<br>Recalculated<br>Quarterly         | 11.70%        |
| PIC FUSF                                   | Surcharge | 1 -5          | Federal                   | Fixed Rate,<br>per line          | OTC              | 6/30/07,<br>Recalculated<br>Quarterly         | \$.53         |
| Federal<br>Excise Tax **                   | Tax       | 1 -5          | Federal                   | Percentage                       | MRC              | Recalculated<br>Annually                      | 3.00%         |
| IL USF                                     | Surcharge | 1 -5          | State                     | Percentage                       | MRC              | 9/30/07,<br>Recalculated<br>Annually          | 0.348%        |
| ITAC<br>Supplemental<br>Charge             | Surcharge | 1 -5          | State                     | Fixed Rate,<br>Per Line          | MRC              | Eff. 6/1/05. In effect until law is removed.  | \$.08         |
| ICC Fee<br>Recovery /<br>aka SAC           | Fee       | 1 -5          | State                     | Percentage                       | MRC              | Unchanged from inception.                     | 0.10%         |
| IL State Infr.<br>Mtce. Fee<br>Recovery ** | Fee       | 1 -5          | State                     | Percentage                       | MRC              | Eff. 1/1/98. In effect until law is removed.  | 0.50%         |
| IL State Tele.<br>Excise Tax **            | Tax       | 1 -5          | State                     | Percentage                       | MRC              | In effect until<br>law is<br>removed.         | 7.00%         |

| Tax / Surcharge<br>Name | Category | Contract Year | Location/<br>Jurisdiction | Charging<br>Mechanism or<br>Unit | Billing Category | Regulatory<br>Expiration Date                         | Cost or Value |
|-------------------------|----------|---------------|---------------------------|----------------------------------|------------------|---|---------------|
| City of<br>Chicago MTT  | Tax      | 1 -5          | Local                     | Percentage                       | MRC              | In effect until law is removed.                       | 7.00%         |
| Chicago Area<br>E911 ** | Tax      | 1 -5          | Local                     | Fixed Rate,<br>per line          | MRC              | Eff. 1996. In effect until removed by city ordinance. | \$1.25        |

Table B.1-2 Taxes, Surcharges and Fees

- \* This fee is assessed on the total net interstate charges.
- \* \* These taxes, fees, and surcharges are exempt to the majority of the Federal Government agencies.

MRC = Monthly Recurring Charge

OTC = One-time Charge

- AT&T's local access service is usage sensitive and will incur usage charges when dialing beyond the defined on-net calling area of CALSC. These charges are detailed in the USAGE tab of the Excel pricing workbook.
- AT&T's pricing includes all line charges defined by this RFP as discretionary.
- AT&T will offer a waiver of SIC for services transitioning from the existing Chicago MAA contract onto CALSC. The service being transitioned must be exactly like-for-like service with no variations or

additions of service in order for the SIC to be waived. Any orders requiring a tech visit to deliver services beyond SDP 1 will require standard on-site labor rates as defined within the Labor and Materials tab of the Excel Pricing Workbook.

#### **SDP Clarifications:**

#### 1.1 SDP 1

- Terminate at the Demarcation point.
- Tag at the termination point.

AT&T agrees to provide the local loop infrastructure between our central office/serving office and the Government's Minimum Point of Entry (MPOE). Service Delivery Point (SDP 1), also defined by AT&T and the Government as the Network Interface Device (NID), is consistent with the manner in which we currently provide service to Government customers in Chicago. Request for this service will be put on the TOPS order. Trip charge is not embedded in SDP. Trip charge is for travel to the location and is not charged on each SDP but on an occasion basis. (Pricing would be inflated when multiple SDPs were requested for installation in the timeframe.) A trip charge will be incurred by the Government for each order of service requiring technician dispatch.

#### 1.2 SDP 2 - PBX

- Tie into 66 block
- Tone and tag on inside cable from NID to PBX location
- Tag at the termination point.

AT&T agrees to provide a technician to tone and tag the existing cabling from NID to the 66 block for the PBX. The technician will tie down existing wire from the NID to the customer's 66 block and test. Request for this service will



be put on the TOPS order with the transport. Trip charge is not embedded in SDP. Trip charge is for travel to the location and is not charged on each SDP but on an occasion basis. (Pricing would be inflated when multiple SDPs were requested for installation in the timeframe.) A trip charge will be incurred by the Government for each order of service requiring technician dispatch.

#### 1.3 SDP 2 – Multiplexer

- Tone and tag on inside cable to Multiplexer location
- Tag at the termination point.

AT&T agrees to provide an technician to tone and tag the existing cabling from NID to the location of the multiplexer. The technician will tie down existing wire from NID to the location of the multiplexer. End user to provide multiplexer and connections from SDP2 to the multiplexer. Request for this service will be put on the TOPS order with the transport. Trip charge is not embedded in SDP. Trip charge is for travel to the location and is not charged on each SDP but on an occasion basis. (Pricing would be inflated when multiple SDPs were requested for installation in the timeframe.) A trip charge will be incurred by the Government for each order of service requiring technician dispatch.

#### 1.4 SDP 3

- Terminate at the demarcation point
- Tone and tag on inside cable to Intermediate Distribution Frame (IDF)
- Tone and tag on inside cable to jack
- Tag at the termination point.
- Install jack



AT&T agrees to provide a technician to tone and tag the existing cabling from NID to the location of the wiring closet (IDF), and to the jack. A request for this service will be put on the TOPS order with the transport. Trip charge is not embedded in SDP. Trip charge is for travel to the location and is not charged on each SDP but on an occasion basis. (Pricing would be inflated when multiple SDPs were requested for installation in the timeframe.) A trip charge will be incurred by the Government for each order of service requiring technician dispatch.

#### 1.5 SDP 4

- Run Tone and tag on inside cable to desktop location
- Tag at the termination point.

AT&T agrees to provide a technician to tone and tag the existing cabling from existing jack to desktop. Trip charge is not embedded in SDP. Trip charge is for travel to the location and is not charged on each SDP but on an occasion basis. (Pricing would be inflated when multiple SDPs were requested for installation in the timeframe.) A trip charge will be incurred by the Government for each order of service requiring technician dispatch.

Additional charges apply for handsets, installation, testing and optional maintenance. The optional maintenance for the phone provides parts and labor repair, with no per-incident charge for covered repairs. Maintenance also provides an eight business-hour non-emergency response.

- Additional SDP considerations:
  - All SDP locations require acceptable facilities to tone & tag to defined SDP.



- Any additional/new cabling requirements beyond a tone & tag will be billed with labor and materials charges as defined on the LABOR AND MATERIALS tab of the Excel pricing workbook.
- Each order for new service will require a service order processing charge as detailed on the FEATURES tab of the Excel pricing workbook (CLINS XXXILX0409, 10 or 11).
- AT&T has added the TRIP CHARGE line item entry to the LABOR AND MATERIALS tab for order requests in lieu of a TRIP CHARGE entry on the FEATURES TAB as described in our initial response. A trip charge will be incurred by the Government for each order of service requiring technician dispatch. This charge will be in addition to an Order Processing Charge and a SIC charge for the requested service. Additionally, for repair visits, if the service failure is not a problem of the AT&T network, a trip charge will also apply. The reason this approach was taken on trip charges and order processing charges is that these charges are only charged once per order, not per line. By keeping them separate from SIC, great savings is achieved for the Government.

#### **Optional Maintenance Service**

- Service coverage Monday through Friday, 8 a.m. to 4:30 p.m., with repairs made at no additional charge.
- Four business hour response time for emergency situations.
- Eight-business hour response time for routine repair service.
- Parts replacement at no additional charge.
- 24-hour emergency service, with after-hours repairs made on a per occurrence basis at a discounted rate.



#### PRODUCT SPECIFIC PRICING NOTES:

#### VS-CSDS Switched Access Svc:

| 010IL10000 | Analog Business Line SDP1 |
|------------|---------------------------|
|------------|---------------------------|

AT&T delivers analog loop start line Plain Old Telephone Service (POTS) as 1B8 service in response to CLIN 010IL10000 for Analog Business Line service. AT&T delivers this service to SDP1 (The NID) as part of our standard commercial business practice.

| 010IL20000 | Analog Business Line SDP2 |
|------------|---------------------------|
|------------|---------------------------|

AT&T delivers this analog service via tone and tag to a 66-block near the customer provided PBX. AT&T will terminate at that 66-block.

| 010IL30000 | Analog Business Line SDP3 |
|------------|---------------------------|
|------------|---------------------------|

AT&T delivers this analog service to a wall-jack near the phone set as described in the SDP locations detailed on the CALSC RFP. SIC includes tone & tag of existing cabling beyond the NID (SDP1) to SDP3.



|            | Analog Business Line SDP4 |
|------------|---------------------------|
| 010IL40000 | w/ Telephone              |

AT&T delivers this analog service to a wall-jack near the phone set as described in the SDP locations detailed on the CALSC RFP. At the request of the GSA, AT&T has removed the specific SEDs at SDP4. Each TOPS order requesting service to SDP4 will require an associated SED as detailed in our Pricing Workbook.

|           | ISDN BRI Line (POTS) |
|-----------|----------------------|
| 032IL1000 | SDP1                 |

AT&T offers Digital ISDN (POTS) as part of our product offering in response to ISDN BRI Line service. ISDN (POTS) service will be provisioned as CSV/CSD service.

| 032IL2000 | ISDN BRI Line (POTS) SDP2 |
|-----------|---------------------------|
|           |                           |

AT&T offers Digital ISDN (POTS) as part of our product offering. ISDN (POTS) service will be provisioned as CSV/CSD service. AT&T delivers to SDP 2 by terminating via tone and tag onto a 66-block near the customer provided equipment.

| 032IL3000 | ISDN BRI Line (POTS) SDP3 |
|-----------|---------------------------|
|-----------|---------------------------|

AT&T offers Digital ISDN (POTS) as part of our product offering. ISDN (POTS) service will be provisioned as CSV/CSD service. AT&T delivers this digital Centrex service to a wall-jack near the phone set as described in the SDP locations detailed in the CALSC. SIC includes tone & tag of existing cabling beyond the NID (SDP1) to SDP3.

|           | ISDN BRI Line (POTS) |
|-----------|----------------------|
| 032IL4000 | SDP4                 |

AT&T offers Digital ISDN POTS as part of our product offering. ISDN (POTS) service will be provisioned as CSV/CSD service. AT&T delivers this digital (POTS) service to a wall-jack near the phone set as described in the SDP locations detailed on the CALSC RFP. Each TOPS order requesting service to SDP4 will require an associated SED as detailed in our Pricing Workbook.

|           | Analog PBX System Line |
|-----------|------------------------|
| 011IL1000 | SDP 1                  |

AT&T delivers two-way analog ground start line PBX Trunk service in response for Analog PBX System Line service. AT&T delivers this service to SDP1 (The NID) as part of our standard commercial business practice.

|           | Analog PBX System Line |
|-----------|------------------------|
| 011IL2000 | SDP2                   |

AT&T delivers this analog service via tone and tag to a 66-block near the customer provided PBX. AT&T will terminate at that 66-block.

|           | Analog DID Trunk |
|-----------|------------------|
| 012IL1000 | SDP1             |

AT&T delivers Analog DID Trunk service in response for Analog DID Trunk. AT&T delivers this service to SDP1 (The NID) as part of our standard commercial business practice.

|           | Analog PBX System Line |
|-----------|------------------------|
| 012IL2000 | SDP2                   |

AT&T delivers this analog service via tone and tag to a 66-block near the customer provided PBX. AT&T will terminate at that 66-block.

|            | Analog Centrex Line    |  |
|------------|------------------------|--|
|            | (Centrex Type Service) |  |
| 020IL10000 | SDP1                   |  |

AT&T offers our analog Centrex line service as part of this solution. This service will be served from the Legacy SBC network platform. The Centrex SIC and Monthly pricing includes the Centrex System Charge. Telephone numbers are priced separately in blocks of 10 numbers as CLIN XXXXXX0041 on the FEATURES tab of the Excel Pricing Workbook. As customers migrate onto this Platform, GSA will have access to the more robust CentrexMate tool in replacement of Legacy AT&T's MacStar product.

|            | Analog Centrex Line    |  |
|------------|------------------------|--|
|            | (Centrex Type Service) |  |
| 020IL20000 | SDP2                   |  |

AT&T offers our analog Centrex line service as part of this solution. This service will be served from the Legacy SBC network platform. AT&T delivers this analog service via tone and tag to a 66-block near the customer provided PBX. AT&T will terminate at that 66-block.

|            | Analog Centrex Line    |  |
|------------|------------------------|--|
|            | (Centrex Type Service) |  |
| 020IL30000 | SDP3                   |  |

AT&T offers our analog Centrex line service as part of this solution. This service will be served from the Legacy SBC network platform. AT&T delivers this analog service to a wall-jack near the phone set as described in the SDP locations detailed on the CALSC RFP. SIC includes tone & tag of existing cabling beyond the NID (SDP1) to SDP3.

|            | Analog Centrex Line    |
|------------|------------------------|
|            | (Centrex Type Service) |
| 020IL40000 | SDP4                   |

AT&T offers our analog Centrex line service as part of this solution. This service will be served from the Legacy SBC network platform. AT&T delivers this analog service to a wall-jack near the phone set as described in the SDP locations detailed on the CALSC RFP. At the request of the GSA, AT&T has removed the specific SEDs at SDP4. Each TOPS order requesting service to SDP4 will require an associated SED as detailed in our Pricing Workbook.

| Electronic Key Line Centrex to SDP 1 | 021IL10000 |
|--------------------------------------|------------|
|                                      |            |

AT&T offers our digital Electronic Key Line Centrex line service as an additional line-item entry served by the legacy SBC network platform where available and served by a DMS100 Central Office Switch. Our EKL Centrex price includes the Centrex line and the EKL function. Any additional EKL feature functionality will require a subsequent contract modification to suit the needs of the GSA and your end-user customers. This service will require a CLIN assignment from the GSA. Caller ID Number is included in the line rate for EKL Centrex per the SOW.

| Electronic Key Line Centrex to SDP 2 | 021IL20000 |
|--------------------------------------|------------|
|                                      |            |

AT&T offers our digital Electronic Key Line Centrex line service as an additional line-item entry (pending CLIN assignment from the GSA) served by the legacy SBC network platform where available and served by a DMS100 Central Office Switch. AT&T delivers via tone and tag to SDP 2 by terminating onto a 66-block near the customer provided equipment. This service will require a CLIN assignment from the GSA.

| Electronic Key Line Centrex to SDP 3 | 021IL30000 |
|--------------------------------------|------------|
|                                      |            |

AT&T offers our digital Electronic Key Line Centrex line service as an additional line-item entry (pending CLIN assignment from the GSA) served by the legacy SBC network platform where available and served by a DMS100 Central Office Switch. AT&T delivers this digital Centrex service to a wall-jack near the phone set as described in the SDP locations detailed on the CALSC RFP. SIC includes tone & tag of existing cabling beyond the NID (SDP1) to SDP3. This service will require a CLIN assignment from the GSA.

| Electronic Key Line Centrex to SDP 4 | 021IL40000 |
|--------------------------------------|------------|
|                                      |            |

AT&T offers our digital Electronic Key Line Centrex line service as an additional line-item entry (pending CLIN assignment from the GSA) served by the legacy SBC network platform where available and served by a DMS100 Central Office Switch. This service will require a CLIN assignment from the GSA. At the request of the GSA, AT&T has removed the specific SEDs at SDP4. Each TOPS order requesting service to SDP4 will require an associated SED as detailed in our Pricing Workbook.

| 030IL10000 | ISDN BRI Line SDP1 |
|------------|--------------------|
|            |                    |

AT&T offers Digital ISDN Centrex as part of our product offering in response to ISDN BRI Line service, CLIN 030IL10000 . ISDN Centrex service will be provisioned as CSV/CSD service. This service will be served from the Legacy SBC network platform. The Centrex SIC and Monthly pricing includes the Centrex System Charge. Telephone numbers are priced separately in blocks of 10 numbers as CLIN XXXXXXX0041 on the FEATURES tab of the Excel Pricing Workbook. Caller ID Number is included in the line rate for ISDN Centrex per the SOW. As customers migrate onto this Platform, GSA will have access to the more robust CentrexMate tool in replacement of Legacy AT&T's MacStar product.

| 030IL20000 | ISDN BRI Line SDP2 |
|------------|--------------------|
|            |                    |

AT&T offers Digital ISDN Centrex as part of our product offering. ISDN Centrex service will be provisioned as CSV/CSD service. This service will be served from the Legacy SBC network platform. AT&T delivers to SDP 2 by terminating via tone and tag onto a 66-block near the customer provided equipment.

| 030IL30000 | ISDN BRI Line SDP3 |
|------------|--------------------|
|            |                    |

AT&T offers Digital ISDN Centrex as part of our product offering. ISDN Centrex service will be provisioned as CSV/CSD service. This service will be served from the Legacy SBC network platform. AT&T delivers this digital Centrex service to a wall-jack near the phone set as described in the SDP locations detailed on the CALSC RFP. SIC includes tone & tag of existing cabling beyond the NID (SDP1) to SDP3.

| 030IL40000 | ISDN BRI Line SDP4 |
|------------|--------------------|
|            |                    |

AT&T offers Digital ISDN Centrex as part of our product offering. ISDN Centrex service will be provisioned as CSV/CSD service. This service will be served from the Legacy SBC network platform. AT&T delivers this digital Centrex service to a wall-jack near the phone set as described in the SDP locations detailed on the CALSC RFP. At the request of the GSA, AT&T has removed the specific SEDs at SDP4. Each TOPS order requesting service to SDP4 will require an associated SED as detailed in our Pricing Workbook.

| 040IL10000 | ISDN PRI SDP1 |
|------------|---------------|
|            |               |

ISDN PRI Service, a digital service, is included as part of AT&T's response. This service will be served from the Legacy SBC network platform. ISDN PRI service is commonly used in telephone systems (KSUs and PBXs) and offers switched service for voice and data. ISDN PRI offers dynamic allocation on its 23 B channels and uses the 24th channel as the D channel to monitor the needs and performance of the other 23. There are two types of ISDN PRI: National and Custom. The end-user equipment determines which of these two varieties will be requested. The GSA TOPS order will need to specify which service is requested, National or Custom. The rate includes the cost of the T-1, on which the PRI service "rides." Telephone numbers are priced separately in blocks of 10 numbers as CLIN XXXXXXX0041 on the FEATURES tab of the Excel Pricing Workbook.

| 040IL20000 | ISDN PRI SDP2 |
|------------|---------------|
|            |               |

ISDN PRI Service, a digital service, is included as part of AT&T's response. This service will be served from the Legacy SBC network platform. AT&T delivers to SDP 2 by terminating via tone and tag onto a smart-jack near the customer provided PBX or KSU customer provided equipment (CPE).

|            | ISDN PRI Riding AT&T-   |
|------------|-------------------------|
|            | Provided/Customer-Owned |
|            | SONET Transport SDP1-   |
| 075IL29018 | National                |

ISDN Prime (PRI) service that rides a customer-owned, AT&T-provided, SONET (FCC or Exchange) and must be the same customer of record. The DS1/T1 Local Distribution Channel has been removed from the product and price of the standard ISDN PRI service (040IL10000). This ISDN PRI service also is available in two types: National and Custom. The end-user equipment determines which of these two varieties will be requested. The GSA TOPS order will need to specify which service is requested, National or Custom. Telephone numbers are priced separately in blocks of 10 numbers as CLIN XXXXXX0041 on the FEATURES tab of the Excel Pricing Workbook.

|            | ISDN PRI Riding AT&T-   |
|------------|-------------------------|
|            | Provided/Customer-Owned |
|            | SONET Transport SDP1-   |
| 075IL29019 | Custom                  |

ISDN Prime (PRI) service that rides a customer-owned, AT&T-provided, SONET (FCC or Exchange) and must be the same customer of record. The DS1/T1 Local Distribution Channel has been removed from the product and price of the standard ISDN PRI service (040IL10000). This ISDN PRI service also is available in two types: National and Custom. The end-user equipment determines which of these two varieties will be requested. The GSA TOPS order will need to specify which service is requested, National or Custom.

Telephone numbers are priced separately in blocks of 10 numbers as CLIN XXXXXX0041 on the FEATURES tab of the Excel Pricing Workbook.

| 050IL10000 | T1/DS1 SDP1 |
|------------|-------------|
|            |             |

AT&T does not offer T1/DS1 service as switched access service other than via our ISDN PRI offering.

| 050IL20000 | T1/DS1 SDP2 |  |
|------------|-------------|--|
|            |             |  |

AT&T does not offer T1/DS1 service as switched access service other than via our ISDN PRI offering.

| 051IL10000 | T1/DS1 Channelized SDP1  |
|------------|--------------------------|
| 0311110000 | 1 1/DS1 Channelized SDF1 |

AT&T does not offer Channelized T1/DS1 service as switched access service other than via our ISDN PRI offering.

| 051IL20000 | T1/DS1 Channelized SDP2 |
|------------|-------------------------|
|            |                         |

AT&T does not offer Channelized T1/DS1 service as switched access service other than via our ISDN PRI offering.



| 060IL10000 | T3/DS3 SDP1 |  |
|------------|-------------|--|
|            |             |  |

AT&T does not offer T3/DS3 service as switched access service. Our only switched access service offering is via our ISDN PRI offering.

| 060IL20000 | T3/DS3 SDP2 |  |
|------------|-------------|--|
|            |             |  |

AT&T does not offer T3/DS3 service as switched access service. Our only switched access service offering is via our ISDN PRI offering.

| 061IL10000 | T3/DS3 Channelized SDP1 |
|------------|-------------------------|
|            |                         |

AT&T does not offer Channelized T3/DS3 service as switched access service. Our only switched access service offering is via our ISDN PRI offering.

| 061IL20000 | T3/DS3 Channelized SDP2 |
|------------|-------------------------|
|            |                         |

AT&T does not offer Channelized T3/DS3 service as switched access service. Our only switched access service offering is via our ISDN PRI offering.

#### **VS-CSDS Dedicated Access Svc:**

This Tab is being replaced by the **Dedicated Access Pt to Pt** TAB. The Dedicated Access Pt to Pt TAB will allow for Channel Terminations and Channel Mileage and will also be priced via originating and terminating NPA/NXX to assure the best pricing for the GSA and your end-user Agencies.

#### DTS:

This Tab is being replaced by the **Dedicated Access Pt to Pt** TAB. The Dedicated Access Pt to Pt TAB will allow for Channel Terminations and Channel Mileage and will also be priced via originating and terminating NPA/NXX to assure the best pricing for the GSA and your end-user Agencies.

#### **Dedicated Access Pt to Pt:**

Our response for point-to-point data circuits replaces a response for sections VS-CSDS Dedicated Access Svc and DTS. Our point-to-point data circuit pricing is mileage sensitive, therefore exact pricing for this service will need to be determined via a price quote requested of the Government for specific A-end and Z-end locations (NPA/NXXs) of the point-to-point circuit. AT&T will provide metro-Chicago CALSC pricing for our data service plus any related channel terminations and channel mileage. The base price represents two Local Distribution Channels (LDCs) for one T1, one DS3, or one point-to-point SONET circuit.

Channel Terminations and Channel Mileage are Interoffice Transport facilities which provide the transmission path for the serving wire center associated with two customer designated premises. Depending on the distance between two serving wire centers, the channel mileage will vary. In each instance



where a point-to-point circuit involves more than one serving central office, two channel terminations and the appropriate channel mileage will apply.

AT&T delivers DS3, OC3, OC12 and OC48 services via fiber. The costs for SIC are provided assuming the required fiber facilities exist and no fiber deployment is required. If facilities are not available and special construction charges are incurred, they will be reviewed with the GSA at the time of price-request and once the required facilities check with our Outside Plant and Cabling engineers (10-15 business day interval) is completed. Should any Special Construction charges result from the order, the charges will be billed to the GSA as an ICB price and may be billed as an ODC.

AT&T's fiber based solutions will require installation of high-tech electronic gear. This gear has specific HVAC and space requirements to install the racks and power/cool the electronic components. Specifications for these requirements will be provided at the request of the GSA and are always provided at the beginning of the order process.

| 052IL10000 | T1/DS1 SDP1   |
|------------|---------------|
| 0321210000 | 1 1/031 301 1 |

AT&T offers point-to-point DS1/T1 service as part of this response. AT&T's DS1/T1 service offering includes Clear Channel service, which allows for 24 channels of 64K bandwidth each.

| 052IL20000 | T1/DS1 SDP2 |
|------------|-------------|
|            |             |

AT&T offers point-to-point DS1/T1 service as part of this response. AT&T's DS1/T1 service offering to SDP2 will deliver service by terminating via tone and tag onto a smart-jack near the customer provided multiplexer equipment (CPE).

|            | T1/DS1 Channel Terminations |
|------------|-----------------------------|
| 053IL10000 | (each)                      |

As described above, Channel Terminations and Channel Mileage are interoffice transport facilities which provide the transmission path for the serving wire center associated with two customer designated premises. AT&T offers our CALSC Channel Termination pricing as a set cost per Channel Termination across all of the CALSC footprint. Should Channel Terminations be required, there will always be two per circuit.

|            | T1/DS1 Channel Mileage (per |
|------------|-----------------------------|
| 053IL20000 | mile)                       |

As described above, Channel Mileage is the assessed when more than one serving CO is involved with a point-to-point data circuit (T1/DS1 – SONET). Depending on the distance between two serving wire centers, the channel mileage will vary. Channel Mileage and Channel Terminations will be priced when circuit pricing is requested by the Government on this contract. T1/DS1 Channel Mileage is billed in per-mile increments.

| 062IL10000 | T3/DS3 SDP1 |
|------------|-------------|
|            |             |

AT&T offers point-to-point DS3/T3 service as part of this response. DS3 Service is a digital, point-to-point, private line service that provides high-speed bulk transport for voice, data, or video traffic. DS3 lets you use the entire circuit for a single, high-bandwidth application, or you can divide, or multiplex, your DS3 into multiple channels.

DS3 offers a maximum bandwidth of 45 Megabits per second (Mbps). This high capacity provides ample bandwidth for the Government's data-intensive applications. Should you need multiple channels for various applications, you can multiplex DS3 into up to 28 DS1 circuits. If the GSA's end-user agency customer network consists of multiple DS1s and they still lack capacity, they should consider stepping up to DS3

DS3 Service offers a reliable, all-purpose digital connection for extremely high volume requirements. Operating at up to 45 Mbps (the equivalent of 28 DS1s or 672 DS0s), DS3 can provide a cost-effective solution for new requirements or for consolidating existing DS1 voice, video, and data traffic.

| 062IL20000 | T3/DS3 SDP2 |  |
|------------|-------------|--|
|            |             |  |

AT&T offers point-to-point DS3/T3 service as part of this response. AT&T will provision and maintain the dedicated T3/DS3 service for the GSA up to and including the network interface (NI) or SDP-1. Any requirement to deliver service beyond SDP-1 must be managed on an individual case basis. AT&T

cannot offer fixed rate pricing for extensions beyond SDP -1 on these services.

|            | T3/DS3 Channel Terminations |
|------------|-----------------------------|
| 063IL10000 | (each)                      |

Channel Terminations and Channel Mileage are interoffice transport facilities which provide the transmission path for the serving wire center associated with two customer designated premises. AT&T offers our CALSC Channel Termination pricing as a set cost per Channel Termination across all of the CALSC footprint. Should Channel Terminations be required, there will always be two per circuit.

|            | T3/DS3 Channel Mileage (per |
|------------|-----------------------------|
| 063IL20000 | mile)                       |

Channel Mileage is the assessed when more than one serving CO is involved with a point-to-point data circuit (T3/DS3 – SONET). Depending on the distance between two serving wire centers, the channel mileage will vary. Channel Mileage and Channel Terminations will be priced when circuit pricing is requested by the Government on this contract. T3/DS3 Channel Mileage is billed in per-mile increments.

| 070IL19006 | OC3 – OC48 SDP1 |
|------------|-----------------|
|            |                 |

AT&T offers point-to-point OC3 – OC48 service as part of this response. Our price for installation includes all standard point-to-point SONET installation charges: the administrative charge; the design of central office charge; and the customer connection charge. The monthly charge accounts for two local distribution channels, plus any related port charges. Where applicable, (driven by NPA/NXX for a-end and z-end) channel terminations and channel mileage may apply. These will be priced as quotes are requested from the Government.

| 070IL29006 | OC3 – OC48 SDP2 |
|------------|-----------------|
|            |                 |

AT&T offers point-to-point OC3 – OC48 SONET service as part of this response. Due to the complexity of our fiber-based services, which includes OC3-OC48 SONET, the equipment is located at SDP-1 or Network Interface. Any requirement to deliver service beyond SDP-1 must be managed on an individual case basis. AT&T cannot offer fixed rate pricing for extensions of these fiber-based services beyond SDP -1 on these services.

|            | OC3 – OC48 Channel  |  |  |
|------------|---------------------|--|--|
| 071IL19008 | Terminations (each) |  |  |

Channel Terminations and Channel Mileage are interoffice transport facilities which provide the transmission path for the serving wire center associated with two customer designated premises. AT&T offers our CALSC Channel Termination pricing as a set cost per Channel Termination across all of the CALSC footprint. Should Channel Terminations be required, there will always be two per circuit.

|            | OC3 – OC48 Channel Mileage |  |  |
|------------|----------------------------|--|--|
| 071IL29009 | (per mile)                 |  |  |

Channel Mileage is the assessed when more than one serving CO is involved with a point-to-point data circuit (T3/DS3 – SONET). Depending on the distance between two serving wire centers, the channel mileage will vary. Channel Mileage and Channel Terminations will be priced when circuit pricing is requested by the Government on this contract. OC3 – OC48 Channel Mileage is billed in per-mile increments.

| See Sonet     |                       |
|---------------|-----------------------|
| Ring Pricing  |                       |
| Tab for CLINS | SONET RING OC3 – OC48 |

Synchronous Optical Network (SONET) is an optical fiber point-to-point or ring network backbone that provides a way to accommodate additional capacity as the GSA's needs increase. SONET will allow the GSA to bundle all network connections, such as multiple DS1 and DS3 circuits and native Ethernet on one continuous optical fiber structure. AT&T can assist the GSA in designing SONET ring service using a bi-directional line-switched ring configuration to provide the GSA with inherent protection on the bandwidth between nodes. Such a configuration will allow the GSA to transport bandwidth-intensive applications between specific locations and leverage their SONET ring(s) without worrying about service outages.

#### **GigaMAN**

| 777IL00243 | NODE TERMINATION, PER POINT<br>OF TERMINATION |
|------------|---|
|------------|---|

Provides for the communication path between the customer-designated premises and the serving wire center of that premises, or between two customer-designated premises.



Provides for the termination of digital transmission facilities between two or more serving wire centers. These transmission facilities are categorized as part of the channel mileage. When there is Channel Mileage on a circuit, there will always be two Wire Center Terminations.

| 777IL00245 | CHANNEL MILEAGE, PER MILE |
|------------|---------------------------|
|------------|---------------------------|

Provides for the transmission facilities between the serving wire centers associated with the designated customer premises. Interoffice mileage is calculated using the V and H coordinate method.

| 777IL00246 | EQUIPMENT PROTECTION + ALTERNATE WIRE CENTER PATH PROTECTION |
|------------|--|
|------------|--|

One GigaMAN (1Gbps) signal will be routed over one fiber pair of the protected circuit from the customer's premise to the normal serving wire center, and a duplicate GigaMAN (1Gbps) signal will be routed over a diversely routed fiber pair to the Alternate Wire Center selected by AT&T. If any location between the fiber paths is closer than 10 feet, the location or locations will be disclosed to the customer.

|           | Please refer to the OPT-E-MAN tab in the Pricing      |
|-----------|---|
| OPT-E-MAN | Tables for detailed pricing and service descriptions. |

AT&T offers Optical Ethernet Metropolitan Area Network (OPT-E-MAN). Service description and pricing is listed in the pricing tables, under the Opt-E-Man tab. OPT-E-MAN offers the many benefits of Switched Ethernet Transport technology of which is fully supported and includes design, installation, management and monitoring. Switched Ethernet is a technology that allows cost-effective network connectivity with variable travel speeds between 5Mbps and 1Gbp and can connect two or multiple locations. Complete product description and design details can be found in Attachment 22 of the Technical Volume.

#### **IAS**

AT&T looks forward to offering Internet Access Service (IAS) to the Government in our response to the CALSC RFP. AT&T refers to IAS as Managed Internet Service or MIS. Managed Internet Service is an Internet access service that combines a high-speed, dedicated connection with consolidated application management. It lets you reliably access information resources and communicate with Internet users worldwide. Managed Internet Service (MIS) includes proactive, 24x7 network monitoring, enhanced network security features, and maintenance of the communications link between your locations and the AT&T network.

Our solution of MIS consists of a Managed Router service. The Managed Router service currently supports Com 3 or Cisco routers.



Managed Router service offers managed Internet access by providing and managing your on-site router, Channel Service Unit/Data Service Unit (CSU/DSU), and diagnostic modem.

More than just reliable Internet access, MIS with Managed Router service is a complete solution. We provide the required equipment, configure and install the equipment at your location, and maintain your Internet access service end to end. If your business is based in the U.S., MIS with Managed Router provides you with a U.S. Internet connection through a router connected to a U.S. network access point (NAP).

MIS network access can be established through Private Line, Frame Relay, Asynchronous Transfer Mode (ATM), or Integrated Access (T1, Static Network Integrated Access [SINA], or channelized T3). For purposes of this response, we have priced our Managed Internet Service to include the Managed Router, the Access Port and the Private Line transport elements. The transport element may require channel terminations and channel mileage.

Our IAS is provided via private-line service. Our solution for CALSC IAS for DS1 and DS3 service is asynchronous unless it is provisioned over SONET. Our solution for CALSC IAS for speeds above DS3 is synchronous.

Assumptions with regard to the pricing of MIS for this contract:

- 1. The services furnished by AT&T are subject to the availability of local access and transport facilities at the time the order is received.
- 2. The non-recurring service installation charges shown apply to new circuits only. If a circuit is moved due to a request by the customer, a move charge equivalent to the full SIC amount will apply.
  - 3. Charges will be incurred to support Expedite requests



4. These prices are NPA-NXX sensitive. If the actual NPA-NXX requires channel terminations and channel mileage, the price may increase by those charges. Our pricing example uses pricing for the NPA/NXX of 312-886. Any other NPA/NXX may affect mileage charges and could result in a price change. We will provide the GSA a quote for IAS as we receive requests for pricing during fair consideration.

#### **DSL**

AT&T offers a variety of Dynamic and Static DSL services. AT&T is offering Dynamic DSL at download speeds of 384Kbps/768Kbps to 3.0Mbps/6.0Mbps and upload speeds of 128Kbps/384Kbps to 512Kbps/768Kbps. The Static offers range for download speeds of 384Kbps/1.5Mbps to 3.0Mbps/6.0Mbps and upload speeds of 128Kbps/384Kbps to upload speeds of 512Kbps/768Kbps. The pricing and bandwidth speeds are listed on the pricing table on the DSL tab.

AT&T's DSL service also includes options for a DSL modem. Our Dynamic DSL equipment options include a modem or wireless gateway modem. Our Static DSL equipment options include a DSL router or a wireless gateway modem. These prices have been identified on the Pricing TAB for DSL.

#### LABOR and MATERIALS

AT&T offers these hourly labor rates as well as trip charge costs associated with Installation and Maintenance of AT&T's network services. These rates depend upon the type of work done, and/or if the work is regulated or deregulated in nature. The normal business day (NBD) hours are (8 a.m.- 5 p.m. Mon-Fri). Outside normal business day (ONBD) hours are (5 p.m.- 8



a.m.) and reflect a time-and-a-half hourly rate. There is a premium associated with labor rates for weekends and holidays, which AT&T is willing to modify the contract to support if there is a Government need for this. Since these are fixed hourly rates for labor services and do not apply monthly, they are shown in the NRC columns on the spreadsheet. Pricing spreadsheet for ONBD entries now reflect time-and-a-half for outside the normal business day.

Regarding service installation, if AT&T has no site access or is turned away, when prior arrangements were made with the on-site contact, then an additional trip charge will be applied.

#### **MACS**

AT&T defines an inside move as a move on the Government side of the NID (SDP 1).

AT&T defines an outside move as including SDP 1 and will require CLINS for the network access and features to be moved as though they were new services ordered. AT&T defines a reconfiguration as programming changes only.

Refer to two paragraphs from page 6, June 15, 2007 Q&A document, sent back to GSA on June 20, 2007

Moves, Adds, and Changes (MACs) Pricing Table

Outside move price for ISDN PRI and T1/T3 services will not be acceptable unless/until the charge is equal to or less than the price of a new install, similar to outside move pricing for other services.



Discussion/Action: AT&T will respond. Pricing is quoted from the tariff. AT&T recommendation to include the option as there may be specific situations to support an outside move action in lieu of a discontinue and start.

AT&T has offered our ISDN PRI and T1/T3 services with waived installation (T-1 still has a Clear Channel SIC priced at \$350.00). Therefore, an outside move will always cost more because we are unable to waive installations more than once per circuit. AT&T has updated the Pricing Workbook to reflect "ICB" (Individual Case Basis) pricing for all of our fiber based products (>T1 Bandwidth speeds). The Tariff reference supporting the PRI move changes are ICC #19, part 17, section 2. The Tariff reference supporting the T1/T3 move is ICC 19, part 15, section 3.

### AT&T provides an example of the full charges for a standard month-to-month new T1 installation:

#### **INSTALLATION CHARGES**

\_\_\_\_\_

| USOC LINE ITEM   | QTY                             | EA               | ACH TO                                       | TAL  |
|--|---------------------------------|------------------|--|--|
| 1. CLYXA CLEAR CHANNEL CAPA<br>2. NRBA1 ADMINISTRATIVE CHAP<br>3. NRBD1 DESIGN & C.O. CONN C<br>4. NRBB1 CUSTOMER CONN CHA | RGE - AREA A<br>CHARGE - AREA A | 1<br>1<br>1<br>2 | \$350.00<br>\$ 50.00<br>\$144.00<br>\$213.00 | \$350.00<br>\$ 50.00<br>\$144.00<br>\$426.00 |
| TOTA   | AL INSTALLATION CHARGES:        |                  |  | \$970.00                                     |

Our outside move charge for a T1 is priced at \$620 dollars as it does not require Clear Channel charges a second time.

#### **USAGE**

The Government will be billed for local calls in six-second increments with a minimum of three six-second increments. Billing is based on usage of minutes per band. AT&T has verified that Band C traffic will be routed to the defined 2PIC carrier, therefore, the Government should have minimal, if any,



Band C traffic. Blending rates to a single rate (Band B), would actually drive extra cost into the usage charges for the Government (Band A traffic equates to 1.68 cents per minute and Band B traffic equates to 2.4 cents per minute).

The bands for usage are listed below:

- Band A (up to 8 miles)
- Band B (8 15 miles)
- Band C (15 + miles)

# Refer to response from CALSC Usage Pricing Table – top of page 8 of June 15, 2007 Q & A document, sent back to GSA on June 20, 2007...

CALSC Usage Pricing Table

Explain how the Government will have access to information that will identify Band C usage to allow the Government the opportunity to correct the call routing.

Discussion/Action: AT&T will provide additional information. The requirement is to provide the information to the line level or account level.

AT&T will provide in the custom bill, summarized at the station level, the total number of minutes and associated charges for each of the bands: A, B, and C. This will allow the government to identify which stations are incurring Band C usage charges.

#### OTHER CHARGES

| Foreign Exchange Service | XXXXXX0050 |
|--------------------------|------------|

AT&T offers Foreign Exchange Service pricing on the OTHER CHARGES tab and has provided detailed pricing for Mileage MRCs and also for Service Installation Charges (SIC). Foreign Exchange / Foreign District (FX) service is an engineer-designed circuit that extends a telephone number to a central



office other than the one where the dial tone originates, via inter-central office facilities. Services that may be extended to another central office are Plain Old Telephone Service (POTS), Centrex lines, and Private Branch Exchange (PBX) trunks.

| Channel Mileage Termination- |            |
|------------------------------|------------|
| ISDN BRI POTS                | 888IL00590 |

Extending an ISDN BRI POTS circuit between multiple central offices requires a termination into the central offices for each end of the ISDN channel. There are two channel terminations per B1, B2, and D channels. Regardless of how many BRI channels are being used, the whole line card must be extended; therefore, the rates outlined must be applied to all three (3) of the BRI channels (2B+D). This applies to ISDN BRI POTS whether inside or outside of MSA 105.

| Channel Mileage –ISDN BRI |            |
|---------------------------|------------|
| POTS                      | 888IL10591 |

This Channel Mileage charge is per mile, per channel, between the multiple central offices. The mileage applies to the B1, B2, and D channels. Regardless of how many BRI channels are being used, the whole line card must be extended; therefore, the rates outlined must be applied to all three (3) of the BRI channels (2B+D). This applies to ISDN BRI POTS whether inside or outside of MSA 105.



| Administration Charge-Per |            |
|---------------------------|------------|
| Order-ISDN BRI POTS       | 888IL00592 |

There is an Administration Charge applied on a per-order basis for additional service order work required when establishing extended circuits. As an example, per-order is defined as all BRI services ordered on the same TOPS order on the same date for the same location. This applies to ISDN BRI POTS whether inside or outside of MSA 105.

| Design Charge-Per Pipe –ISDN |            |
|------------------------------|------------|
| BRI POTS                     | 888IL00593 |

A Design Charge is applied for the additional network architecture/facilities arrangements needed when establishing extended circuits. The Design Charge, is chargeable on a per-circuit basis. ISDN Circuit is also defined as a "pipe." This applies to ISDN BRI POTS whether inside or outside of MSA 105.

| 2001D Intra Service Area (SA)   |            |
|---------------------------------|------------|
| Channel-Short Haul <b>First</b> |            |
| Quarter Mile (Outside MSA 105)  | 888IL10594 |

Intra Service Area mileage applies when the line location and the serving central office are in different service areas. Short Haul mileage applies when the distance between SAs is less than 12 miles. The first Quarter mile is charged separately from additional quarter miles. This applies to Analog Centrex and Electronic Key Line Centrex.

| 2001D Intra SA Channel-Short |            |
|------------------------------|------------|
| Haul each Additional Quarter |            |
| Mile (Outside MSA 105)       | 888IL10595 |

Intra Service Area mileage applies when the line location and the serving central office are in different service areas. Short Haul mileage applies when the distance between SAs is less than 12 miles. This rate is applied to each additional quarter mile after the first quarter mile (2-11). This applies to Analog Centrex and Electronic Key Line Centrex.

| 2001D Inter Service Area (SA) |            |
|-------------------------------|------------|
| Channel-Long Haul First Mile  |            |
| (Outside MSA 105)             | 888IL10596 |

Inter Service Area mileage applies when the line location and the serving central office are in different service areas. Long Haul mileage applies when the distance between SAs is 12 miles or more. The First Mile is charged separately from additional miles. This applies to Analog Centrex and Electronic Key Line Centrex.

| 2001D Inter Service Area (SA) |            |
|-------------------------------|------------|
| Channel-Long Haul <b>each</b> |            |
| Additional Mile (Outside MSA  |            |
| 105)                          | 888IL10597 |

Inter Service Area mileage applies when the line location and the serving central office are in different service areas. Long Haul mileage applies when the distance between SAs is 12 miles or more. This rate is applied to each additional mile. This applies to Analog Centrex and Electronic Key Line Centrex.

| 2001D Inter/Intra Service Area |            |
|--------------------------------|------------|
| (SA) Channel-Service Order     |            |
| Charge-Per Order (Outside MSA  |            |
| 105)                           | 888IL00598 |

Analog Centrex service is extended to another central office using a 2001D channel. It is being used under this contract, primarily, to accomplish number retention. Per-order is defined as all Analog Centrex services, as an example, ordered on the same TOPS order on the same date for the same location. This applies to Analog Centrex and Electronic Key Line Centrex.

| 2001D Inter/Intra Service Area |            |
|--------------------------------|------------|
| (SA) Channel-Line Connection   |            |
| Charge-Per Line (Outside MSA   |            |
| 105)                           | 888IL00599 |

Analog Centrex service is extended to another central office using a 2001D channel. It is being used under this contract, primarily, to accomplish number retention. The Line Connection Charge is applied on a per-line basis and per-line is defined as an Analog Line. This applies to Analog Centrex and Electronic Key Line Centrex.

| Return Trip Charge | 888ILX0337 |
|--------------------|------------|

If AT&T has no site access or is turned away, when prior arrangements were made with the on-site contact, then an additional trip charge will be apply.

| Service Order Processing Fee – by Fax*    | XXXXXX0410 |
|---|------------|
| Service Order Processing Fee – by Online* | XXXXXX0411 |

AT&T offers a waiver of the service order processing fee for transition/migration activity for services that are being migrated from the Chicago MAA contract onto CALSC. The service being migrated must be exactly like-for-like service with no variations or additions of service in order for the service order processing charge to be waived.



# Refer to Item #2 from Open Discussion items --- July medley of Q&A documents.

2. GSA requires a CLIN and pricing for a SMDI Link. Services will encompass existing four wire (3002) services providing connection to the Central Office. AT&T will provide.

## AT&T will add the following four (4) products to the Pricing Tables on the FEATURES tab. The GSA will assign the CLINs upon contract award.

| Product            | NRC        | MRC (@ 60-MO rate) |
|--------------------|------------|--------------------|
| CMSI 1200          | \$975.00   | \$225.50           |
| CMSI 9600          | \$1,700.00 | \$775.00           |
| CMSI-Expanded 1200 | \$2,200.00 | \$1,995.00         |
| (CMSI-E 1200)      |            |                    |
| CMSI-Expanded 9600 | \$2,600.00 | \$2,425.00         |
| (CMSI-E 9600)      |            |                    |

Follow-up: Provide service details to distinguish the differences among the services listed above.

7/30/07 AT&T Response: AT&T has provided details that distinguish the products listed in the chart above. To clarify, SMDI Link is also known as Centrex Message Signal Interface (CMSI).

Clarifications have been added on the table (below). "Attempts per hour" refer to the maximum number of times, per hour, the voice mail system will signal the central office to activate / deactivate the visual / audible voice mail indicator for the Centrex stations.

CMSI 1200 will care for up to 7000 attempts per hour. CMSI 9600 will care for 7000+ attempts per hour.

Additionally, with expanded options, a customer with operations located in multiple central offices within a LATA is able to share a single data link and single multiline hunt group for the voice mail system. When multiple central offices extend beyond five, the customer will realize a \$300 MRC.



| Product                  | NRC        | MRC (@ 60-MO rate) |
|--------------------------|------------|--------------------|
| CMSI 1200                | \$975.00   | \$225.50           |
| CMSI 9600                | \$1,700.00 | \$775.00           |
| CMSI-Expanded 1200       | \$2,200.00 | \$1,995.00         |
| CMSI-Expanded 9600       | \$2,600.00 | \$2,425.00         |
| CMSI-Expanded additional |            | \$300.00           |
| CO beyond 5              |            |                    |

|                        | See Other   |
|------------------------|-------------|
|                        | Charges for |
| Remote Call Forwarding | CLINS       |

AT&T offers Remote Call Forwarding Service pricing on the OTHER CHARGES tab and has provided detailed pricing for primary and additional path MRCs and for Service Installation Charges (SIC). Remote Call Forwarding service provides calls between Remote Call Forward number and the terminating number. A Remote Call Forward customer is billed for each completed call, per contractual charges for usage.

|                | See Other   |
|----------------|-------------|
|                | Charges for |
| 911-Locator ID | CLINS       |

AT&T offers 911-Locator ID Service pricing on the OTHER CHARGES tab and has provided detailed pricing for each line and CAMA Trunk MRCs and also for Service Installation Charges (SIC). 911-Locator ID service provides Windows based software that can display specific location information at a

Public Safety Answering Point (PSAP) when 911 is dialed from a private switch, PBX, or Centrex station.

| PIC Change Charge  | 001IL03A39 |
|--------------------|------------|
| 2PIC Change Charge | 001IL13A39 |

The PIC Change CLIN will allow a customer to place an order to request the Long Distance Carrier (InterLATA) and/or Local Long Distance (IntraLATA) Carrier be changed. These two services are also known as PIC and 2PIC and have been added as part of Modification 00010. The PIC and 2PIC change fees are different, so each service change request will incur a separate change fee. PIC and 2PIC change charge can be found under Other Charges in the pricing tables. The reconfiguration CLIN: X40ILX0511 would apply for all PIC/2PIC changes on ISDN PRIs.

#### **FEATURES**

| Additional directory number | XXXXXX0010 |
|-----------------------------|------------|
|-----------------------------|------------|

Available on ISDN BRI only.

| Blocking caller-paid information |            |
|----------------------------------|------------|
| phone numbers                    | XXXXXX0019 |

Service is not available for 411. It is available for 900 and 976 at no charge.

040ILXXXX: Service can be provided via customer's PBX or CPE equipment.



| Call Trace | XXXXXX0031 |
|------------|------------|
|            |            |

Cost is per successful trace for each category.

| Caller ID with Name | XXXXXX0034 |
|---------------------|------------|
|                     |            |

Caller ID with Name on Analog Centrex Service and ISDN BRI service is charged a monthly fee.

| Calling Number Suppression | XXXXXX0035 |
|----------------------------|------------|
|----------------------------|------------|

Calling Number Suppression is accomplished on Analog Business Service, Analog Centrex and ISDN BRI by using standard feature code \*67, Call Blocking (per call). On ISDN PRI service, the customer's terminal equipment or PBX would provide blocking via programming.

| Directory Assistance    | XXXXXX0045 |
|-------------------------|------------|
| Directory / tooletaries | 700000000  |

Directory Assistance is understood to mean "411".

| Dual service | XXXXXX0047 |
|--------------|------------|
|              |            |

Pricing assumes secondary location is located in "Access Area A", the same Serving Wire Center as primary location.

| XXXXXX0050 | Foreign Exchange Service |
|------------|--------------------------|
|------------|--------------------------|



Foreign Exchange service is mileage sensitive. Foreign Exchange requests will be priced on a individual case basis (ICB).

| Intercepts and recorded |            |
|-------------------------|------------|
| announcements           | XXXXXX0052 |

AT&T will block and divert intercept calls to a recorded announcement. For Analog Business Line Service, there is no SIC and no MRC for the first four (4) month period. After the initial four (4) months, there is a \$6.00 MRC per closed account, with a maximum intercept recording extension of eight (8) months. For all Centrex Service and for DID numbers, the MRC is \$5.00 per number for each 120 day increment. The SIC is per Intercept request occasion (order) and is priced at \$280.00. No free period applies for Centrex and DID intercept. For all Analog Business Line, all Centrex and all DIDs, the period of intercept must be determined at the time of disconnect.

# Insert item (b.) from June 15, 2007 Q & A document, sent to GSA on June 20, 2007. ...

b. Reference page 29. Request a two month grace period be included for Centrex and DID intercept service. Clarify the number of lines that can be put on an order for intercept service at the cost of \$280.00.

*Discussion/Action: AT&T will provide a response.* 

No grace period is included on AT&T's Centrex and DID intercept service. When the Government orders intercept on Centrex service and DID service, the Government will incur a \$280 SIC. For this \$280 SIC, the Government can order intercept for as many numbers as needed that are billed under the same Account Telephone Number (ATN) when that TOPS order is issued. Subsequent intercept orders on the same account will require an additional TOPS order and will incur a subsequent \$280 SIC.

| Software reconfiguration by |            |
|-----------------------------|------------|
| customer                    | XXXXXX0064 |

AT&T's Software Reconfiguration Option is known as CentrexMate. AT&T's CentrexMate has no SIC and no MRC.

| User Security Access (USA) | XXXXXX0070 |
|----------------------------|------------|
| 1                          |            |

User Security Access (USA) is understood to mean that should the customer subscribe to such as services as Voice Mail a customer-created password would provide security. AT&T provides Voice Mailbox subscribers get pass code security for each Voice Mailbox purchased.

|            | Basic-XXXXXX0072    |
|------------|---------------------|
| Voice mail | Enhanced-XXXXXXX172 |

AT&T offers both basic and enhanced voicemail. We have provided pricing in the pricing workbook for Centrex Basic and Centrex Enhanced voicemail. Centrex Basic and Centrex Enhanced voicemail have been discounted and reflect in the pricing shown in the pricing workbook.

| Mailbox Features            | <u>Basic</u> | <b>Enhanced</b> |
|-----------------------------|--------------|-----------------|
| Personal Greeting (minutes) | 5            | 10              |
| Message Length              | 5            | 10              |



| Maximum Number of          |    |    |
|----------------------------|----|----|
| Messages                   | 60 | 90 |
| Retention Period (Days)    | 16 | 31 |
| Escape to Operator         | Υ  | Υ  |
| Time & Date Stamp Toggle   | Υ  | Υ  |
| Two-way Messaging          | Υ  | Υ  |
| Dial by Name               | N  | Υ  |
| Group Broadcasting         | Υ  | Υ  |
| Number of Broadcast        |    |    |
| Messages                   | 15 | 15 |
| Number of Members per List | 25 | 25 |
| Future Delivery            | Υ  | Υ  |
| Number of Future Delivery  |    |    |
| Messages                   | 60 | 90 |
| Future Delivery Days       | 90 | 90 |
| Confirm Message Delivery   | Υ  | Υ  |
| Urgent Delivery            | Υ  | Υ  |
| Private Delivery           | Υ  | Υ  |
| Guest Mailbox              | N  | Ν  |
| Restart                    | N  | Υ  |
| Extension Mailbox          | N  | Υ  |
| Check Receipt              | Υ  | Υ  |
| System Broadcast           | N  | Ν  |
| Pager Notification/Pager   |    |    |
| Direct                     | Υ  | Υ  |
| AutoPlay/AutoSkip          | Υ  | Υ  |
| Easy Access                | Υ  | Υ  |



| Deletion Warning Message | Υ   | Υ   |
|--------------------------|-----|-----|
| Check Unheard Messages   | Υ   | Υ   |
| Signature Tone           | N/A | N/A |

| etail Reporting Service XXXXX | (X0073 |
|-------------------------------|--------|
|-------------------------------|--------|

Call Detail Reporting Service or MUD (Message Unit Detail) Reports are available to a customer at no charge once every six (6) months. Call Detail Reporting Service (CDRS) is a service that provides Centrex customers with unrated call detail that is deposited and accumulated in customer-specific files. The call detail is for ALL outgoing calls, local &/or long distance. The call detail does provide date, time and duration. The unrated call detail is available within 72 hours of call completion.

Should a customer require more frequent reports, the following charges apply:

- Analog Business Service: \$7.75 for the 1<sup>st</sup> page and \$.97 for each additional page per bill requested.
- Analog Centrex Service and ISDN BRI Service: SIC of \$500.00 and 1
   MRC of \$51.50 per bill requested.
- ISDN PRI Service: Not available.

| Access to 411 service | XXXXXXX0075 |
|-----------------------|-------------|
|                       |             |

There is no charge to access 411 service. There is a charge of \$1.50 to use 411 service per occasion.



| Electronic Mail Service         | XXXXXX0217 |
|---------------------------------|------------|
| Firewall Security Service       | XXXXXX0218 |
| Border Gateway Routing Protocol | XXXXXX0219 |
| NNTP News Feed                  | XXXXXX0220 |

These are feature of AT&T's MIS service which is detailed on a separate table.

| TSP Provisioning | XXXXXX911P |
|------------------|------------|
|                  |            |

Priority Provisioning (Installation) has a SIC of \$128.46 and no MRC.

| TSP Restoration | XXXILX0519 |
|-----------------|------------|
|                 |            |

Priority Restoration has a SIC of \$128.46 and an MRC of \$1.28 per circuit.

| Caller ID Number only-POTS | XXXXXXXX004 |
|----------------------------|-------------|
|----------------------------|-------------|

Caller ID Number only for Business Analog Service.

| Caller ID Name XXXXXX0034 |
|---------------------------|
|---------------------------|

Allows customer to see TN and name of incoming call before answering.

| Directory Listing | XXXXXX0090 |
|-------------------|------------|
|                   |            |



Any White Page listings after the primary listing.

| Non-Published Service | XXXXXXX099 |
|-----------------------|------------|
|                       |            |

Any account that doesn't want a listing in the phone directory or directory assistance.

| Call Forwarding | XXXXXXX091 |
|-----------------|------------|
| Call Forwarding | ^^^^       |

Call Forwarding allows a subscriber to transfer all incoming calls to another telephone number.

| Call Forwarding-Don't Answer | XXXXXXX092 |
|------------------------------|------------|
|------------------------------|------------|

Allows a subscriber to transfer all incoming calls to another telephone number after a pre-designated number of ring cycles.

| Call Screening XXXXXXX093 |
|---------------------------|
|---------------------------|

Subscribers can designate up to 10 TNs from which incoming calls will be rejected.

| Call Forward Remote Access | XXXXXXX094 |
|----------------------------|------------|
|                            |            |



Call Forwarding Remote Access, a feature of Call Forwarding in some COs, allows the subscriber to activate and deactivate Call Forwarding from a remote location.

| Speed Dial (8) | XXXXXXX095 |
|----------------|------------|
|                |            |

Speed Calling 8 allows the subscriber to create and store a list of eight frequently called numbers.

| Speed Dial (30) | XXXXXXX096 |
|-----------------|------------|
|                 |            |

Speed Calling 30 allows the subscriber to create and store a list of 30 frequently called numbers.

| Direct Connect | XXXXXXX097 |
|----------------|------------|
| 1              |            |

Direct Connect service provides automatic dialing from a line to a preselected telephone number after lifting a telephone handset.

| Repeat Dialing | XXXXXXX098 |
|----------------|------------|
|----------------|------------|

Allows a subscriber to automatically redial a telephone number that is busy on first attempt or to redial a number just dialed.

| Three Way Calling | XXXXXXX067 |
|-------------------|------------|
|-------------------|------------|



Provides three-party conference calling capability from a standard touch-tone or rotary phone without operator assistance.

| National Directory Assistance | XXXXXXX512 |
|-------------------------------|------------|
|-------------------------------|------------|

Directory Assistance outside of Illinois.

| Linebacker | XXXXXXX511 |
|------------|------------|
|            |            |

Nonregulated OPTIONAL maintenance plan that covers the Repair Visit Charge, diagnosis and repair of problems found on a single access line, premises' Telecommunications Wire starting from the Network Interface, i.e., where AT&T's network facilities connect to the customer's premises, up to and including the telephone jacks.

|                      | BASIC-XXXXXXX513    |
|----------------------|---------------------|
| Standalone Voicemail | Enhanced-XXXXXXX514 |

AT&T offers both basic and enhanced standalone voicemail. We have provided pricing in the pricing workbook for Enhanced voicemail.

| Mailbox Features            | <u>Basic</u> | <b>Enhanced</b> |
|-----------------------------|--------------|-----------------|
| Personal Greeting (minutes) | 5            | 10              |
| Message Length              | 5            | 10              |
| Maximum Number of           |              |                 |
| Messages                    | 60           | 90              |
| Retention Period (Days)     | 16           | 31              |



| Escape to Operator         | Υ  | Υ  |
|----------------------------|----|----|
| Time & Date Stamp Toggle   | Υ  | Υ  |
| Two-way Messaging          | Υ  | Υ  |
| Dial by Name               | N  | Υ  |
| Group Broadcasting         | Υ  | Υ  |
| Number of Broadcast        |    |    |
| Messages                   | 15 | 15 |
| Number of Members per List | 25 | 25 |
| Future Delivery            | Υ  | Υ  |
| Number of Future Delivery  |    |    |
| Messages                   | 60 | 90 |
| Future Delivery Days       | 90 | 90 |
| Confirm Message Delivery   | Υ  | Υ  |
| Urgent Delivery            | Υ  | Υ  |
| Private Delivery           | Υ  | Υ  |
| Guest Mailbox              | N  | Ν  |
| Restart                    | N  | Υ  |
| Extension Mailbox          | N  | Υ  |
| Check Receipt              | Υ  | Υ  |
| System Broadcast           | N  | Ν  |
| Pager Notification/Pager   |    |    |
| Direct                     | Υ  | Υ  |

| Message Waiting Indicator-Tone | XXXXXXX086 |  |
|--------------------------------|------------|--|
|                                |            |  |

Stutter Dial Tone when messages need retrieved.



| Voicemail Feature package-POTS   XXXXXX003 | Voicemail Feature package-POTS | XXXXXX003 |
|--|--------------------------------|-----------|
|--|--------------------------------|-----------|

Call Forward Busy, Call Forward No Answser, and Message Waiting Indicator-Tone.

| Central Virtual Network Feature | XXXXXX221 |
|---------------------------------|-----------|
|                                 |           |

Centrex Virtual Network (CVN) is a Centrex feature that extends intercom functionality within a LATA. It networks individual Centrex lines together using the public network.

| Local Channel for ISDN BRI |            |
|----------------------------|------------|
| (Centrex) within MSA 105   | XXXXXXX516 |

Extending an ISDN Centrex Pipe between different wire centers, in MSA 105 (Chicago Loop - Franklin, Wabash, IL Dearborn, Superior, Canal and Lakeshore COs) requires no mileage. Instead of base rate charging, the Local Channel charge applies times 3 (one each for the two B channels and one D channel).

|             | See      |
|-------------|----------|
|             | features |
|             | tab for  |
| Featurelink | CLINS    |

FeatureLink is a fully electronic communications system designed to provide both standard and optional features to enhance POTS business exchange service.



| Basic Feature Package-POTS | XXXXXXXX001 |
|----------------------------|-------------|
| I                          | l           |

Basic Feature Package-POTS includes Call Forwarding, Caller ID, and Three-Way Calling.

| Call Forwarding Feature Package |            |
|---------------------------------|------------|
| Voicemail -POTS                 | XXXXXXX002 |

Call Forwarding Feature Package Voicemail-POTS includes Call Forwarding, Call Forward--Busy, and Call Forward--Don't Answer.

| Standard Feature Package- |            |
|---------------------------|------------|
| Centrex                   | XXXXXX0080 |

Standard Feature Package-Centrex is available for all Centrex type services on the CALSC contract. There are no additional charges for the features. Features included:

#### CentrexMate

- Call Diverting
- Call Forwarding Variable All Calls to Inside and Outside Centrex
- Call Forwarding Variable DID to Inside Centrex only
- Call Forwarding Don't Answer
- Call Forwarding Don't Answer Internal/External Split



- Call Forwarding of Call Waiting
- Call Hold
- Call Pick-Up
- Call Transfer (All-Calls) Deluxe
- Conference Calling
- 3-Way
- Consultation Hold
- Distinctive Ring & Call Waiting Tone
- End-to-End Signaling
- Equal Access for InterLATA Calling
- Hunting Arrangements
- Intercom Calling
- Speed Calling Short
- Touch-Tone
- Transfer Calls To Restricted Station
- Usage Billing by Line Number
- Deny Incoming
- Deny Terminating
- Caller ID Number
- Centrex Virtual Network (when service is ordered)
- Direct Inward Dialing DID
- Direct Outward Dialing DOD

| EM-Call Tree | XXXXXXXX084 |
|--------------|-------------|
|              |             |



Call Tree provides a customer the ability to utilize Call Tree services and allow customers to self-administer the business call flow and set up the navigation of the Call Tree functionality.

| Call Forward Multi-path XXXXXXX | 91 |
|---------------------------------|----|
|---------------------------------|----|

Call Forward Multi-path provides for the simultaneous forwarding of multiple incoming calls from the called number to a predesignated number of outside of the switch. allow customers to self-administer the business call flow and set up the navigation of the Call Tree functionality.

|                                    | To be    |
|------------------------------------|----------|
| Per Line Blocking (*67 activation) | assigned |

Blocking of Calling Number Identification - free per call blocking will be available to all customers who are served by appropriately equipped central offices. This is accomplished on a per call basis when the customer dials the blocking activation code (\*67 for Touch-Tone lines, 1167 for rotary lines) prior to placing the call.

| Per Line Calling Party Blocking- |            |
|----------------------------------|------------|
| No charge for approved agengies  | 888IL00601 |

Per Line Calling Party Number Blocking automatically prevents the display of the calling telephone number on all calls dialed from a local network access line equipped with this option. It is not necessary to dial an activation code prior to placing the call. This feature is available at no charge, upon written request, to any municipal, county, state, or federal law enforcement agency, fire department, public social service agency or parole office within an area where Caller ID service is offered.

- Any person protected by an injunction, temporary retraining order, or other court order relating to domestic abuse, harassment, or child abuse issued by any magistrate or judge in any jurisdiction in the United States,
- Upon written request, to battered women's shelters or other organizations that provide a safe haven for victims of domestic violence, and domestic violence service programs,
- Upon written request, to any municipal, county, state, or federal law enforcement agency, fire department, public social service agency or parole office within an area where Caller ID service is offered,
- For the residential access line of any certified employee or volunteer of an eligible organization, or any residential access line designated by an eligible organization as serving a victim of domestic violence.

| 030IL00153 | Intercom Group-ISDN BRI              |
|------------|--------------------------------------|
|            | Centrex Only Intercom Group-ISDN BRI |
|            | Centrex only                         |

Allows up to 100 members to be identified in the same intercom group. The user dials one or two digits (0-99) to initiate an intercom call to another specific member in that intercom group. Intercom numbers are assigned in sequence beginning with zero.

| Message Waiting Indicator Lamp |            |
|--------------------------------|------------|
| with SMDI Link                 | 888IL01582 |

Message Waiting Indicator Lamp with SMDI Link provides the Message Waiting Lamp Indicator for customers that have their own CPE voicemail that utilize an AT&T SMDI Link for communication between the CPE voicemail and the AT&T central office. There is a minimum requirement of 300 active mailboxes and all mailboxes must be in the same physical location.

#### **SEDs**

Pricing for the SED equipment and associated optional maintenance is located in the Pricing Workbook under the following tabs:

- Tone Commander ISDN Gear
- Telematrix Analog Sets
- Aastra EKL Sets
- Plantronics Headsets

SEDs that require technician installation will find pricing for installation in the Pricing Workbook under the following tab:

Other Charges

#### **EXPEDITES**

AT&T does not have Tariff pricing for expediting Analog Business Line service, nor Analog/EKL Centrex service. AT&T will provide a "best effort"



approach to expediting these services at no additional charge. Ordering and provisioning of the following services can be expedited for an additional charge:

- Analog Channel Services Series 1000, 2000, 3000 and 6000
- Base Rate Service
- 128, 256 and 384 Service, ISDN Centrex
- DS1 Service

The charge associated with these expedites is on a "per request" basis and these charges are detailed on the Expedite Charges table in the Pricing Workbook.

# Refer to items B and C under Expedite Charges, Pricing Table – pages 6 and 7 of the June 15 Q & A document, sent back to GSA on June 20, 2007.

- b. Provide an explanation for calculation of expedite charges. Charges quoted appear to be applicable only to switched services and reflect the full tariff rates, or in excess of the tariff rates (DS1), Tariff 21. Based on AT&T's definition of switched and dedicated service, expedite charges would not be applicable to services defined as dedicated service by AT&T under this contract.
- c. Explain whether the expedite charge is an all inclusive time, i.e., all technician's time to install, or whether the expedite charge is in addition to the charges required to provision/install the service. Clarify whether the expedite charge is in lieu of the standard install charge.

Discussion/Action: AT&T will provide a response, to include an explanation of "exchange" and "access" services and the applicability of the appropriate tariff. a. These charges have been removed from the Pricing Workbook.

b. The expedite charges for T1 service reflect Exchange Tariff 19, part 15, section 1, sheet 53. The Government's reference to Tariff 21 supports Access service, which has not been utilized as part of AT&T's offering. For speeds greater than T1, formal



expedites are not offered. Best effort expedites will be managed on a per-occurrence basis. AT&T's Pricing Workbook has been updated accordingly.

c. AT&T's expedite charges are in addition to any other applicable installation charges and do not represent all-inclusive charges or technician charges.

If a customer desires that service be provided on a due date earlier than the standard established ordering or provisioning interval, the customer may request that service be provided on an expedited basis. The provisioning of the expedited request is based upon available facilities and is limited to twelve (12) two-point or six (6) multi-point Analog/DS0 circuits at the same location and a limit of four (4) DS1 circuits at the same location. Expedited order requests do not apply to services that are jointly provided by AT&T Illinois and an Independent Telephone Company.

For services of bandwidth speeds from T-3/DS-3 through OC 12 Point-to-Point, AT&T has detailed pricing on the Expedite Charges table in the Pricing Workbook. The provisioning of the expedited request is based upon available facilities and is limited to one circuit per order.

For services of bandwidth speeds greater than OC 48 Point-to-Point and all SONET Ring Service, expedites are not available.

To qualify for an expedited interval the Government must provide End User premises access, where needed, until 11PM (CT), Monday-Friday.

When the Government requests an expedite interval, the request must be received by AT&T by 8:30AM (CT), Monday-Friday. All expedite interval requests received after 8:30AM (CT) will reflect an application date of the next business day and the due date will also be changed to the next business day. Expedite charges will be determined by the interval between the application date and the expedite due date.



If, upon reviewing availability of equipment, facilities and scheduled workload AT&T agrees to provide service on an expedited basis and the Government accepts this proposal, an Expedite Order Charge will apply. When an expedited order is taken, service will be delivered prior to the original / standard interval due date. If the service is installed prior to the standard due date, the expedite charge would apply. If the expedite due date is missed and the order is completed on the standard due date or later, the expedite charge would not apply. All expedite charges will be in addition to any other order charges that would normally apply on a service request.

#### **Pricing Element Detail**

A tab has been added to the Pricing Workbook as part of AT&T's response to provide clarity for the Government on each of the prices of our voice services.

#### **Trunk Equivalency**

A tab has been added to the Pricing Workbook as part of AT&T's response to provide clarity for the Government on trunk equivalencies. They are based on numbers of circuits that are active on an account. Trunk equivalency represents the quantity of lines of service that would be used if the end-user would have ordered trunks for a PBX rather than the much larger quantity of Centrex lines used as if the service would replace each station on a PBX.

## Refer to item 8 from July medley Q&A documents, returned to GSA on July 30, 2007(Trunk Equivalency)

8. Reference Pricing Comments, Trunk Equivalency response. Provide an explanation of the pricing structure used to accommodate PRI surcharges. The rate provided in the example is not consistent with the EUCL fee identified in the revised Table B.1-2, Taxes, Surcharges and Fees.



Discussion/Resolution/Action: AT&T explained the formula for applying the EUCL to a PRI service. The formula is charged per facility basis. AT&T agrees.

Follow-up: Using the quantities provided in the RFP regarding the number of lines in service (analog, digital both BRI and PRI), request AT&T provide samples to demonstrate how to determine the trunk equivalency and the applicable EUCL charges.

7/30/07 AT&T Response: AT&T has provided a sample chart below to help explain trunk equivalency (TE) and applicable EUCL charges. We have used a line from the GSA Chicago spreadsheet to provide an illustrative sample, and we have assumed 230 S. Dearborn St. as one BTN (billed telephone number) for calculation of this example. The final application would depend upon the way in which the GSA establishes the account.

#### TRUNK EQUIVALENCY SAMPLE

| THU THE                 |               |                |             |              |          |                     |                      |          |       |  |
|-------------------------|---------------|----------------|-------------|--------------|----------|---------------------|----------------------|----------|-------|--|
| Agency<br>Address       | Business Line | Analog Centrex | DID Nombers | Analog Trunk | ISDN PRI | Centrex ISDN<br>BRI | ISDN BRI<br>2nd SPID | ISDN BRI | Total | Trunk Equivalency Value (TE)   |
| 230 S<br>DEARBORN<br>ST | 54            | 1252           | 1029        | 4            | 7        | 345                 | 205                  | 128      | 2970  | 54 Business (non-Centrex) lines: NA 1252 Analog Centrex: TE 1029 DID numbers: NA 4 analog trunks: NA 7 ISDN PRI: NA 205 x 2 Centrex ISDN BRI with SPID 1 and SPID 2: TE 140 Centrex ISDN BRI with SPID 1 only: TE 128 non-Centrex ISDN BRI: NA  1252 + 410+ 140 = 1802 (1802 - 300) / 18 = 84.00 First 300 = 27 TE + 84 addl TE = 111 TE |

This chart provides a view of how trunk equivalency is applied, using the 230 S. Dearborn St. address. NA in the chart above means that trunk equivalency is not applicable. See explanation below for EUCL application.

#### **EUCL Sample Chart**

| Agency<br>Address       | Business Line | Analog Centrex | DID Numbers | Analog Trunk | ISDN PRI | Centrex ISDN<br>BRI | ISDN BRI<br>2nd SPID | ISDN BRI | Total | End User Common Line (EUCL) Value  |
|-------------------------|---------------|----------------|-------------|--------------|----------|---------------------|----------------------|----------|-------|--|
| 230 S<br>DEARBORN<br>ST | 54            | 1252           | 1029        | 4            | 7        | 345                 | 205                  | 128      | 2970  | 54 Business (non-Centrex) lines = 54 1252 Analog Centrex = 1252 1029 DID numbers = NA 4 analog trunks = 4 7 ISDN PRI = 35 205 Centrex ISDN BR with SPID 1 and SPID 2 = 410 140 Centrex ISDN BRI with SPID 1 only = 140 128 non-Centrex ISDN BRI = 128 54 + 1252 + 4 + 35 + 410 + 140 + 128 = 2023 EUCL |

EUCL was created after divestiture, when a portion of the total line charge was separated to recover costs primarily associated with interstate calling. The FCC regulates the method of computing the EUCL.

The EUCL charge helps pay for a portion of the cost of providing and maintaining local telephone service and access to long distance networks. It also helps to pay for the wire, cable and equipment used to make and receive local and long distance calls.

- EUCL is billed based on trunk equivalency rates in Illinois. The EUCL charges are based on the number of working Centrex lines in service.
- All Centrex lines are subject to an End User Common Line (EUCL) charge.
- The EUCL phrase on the bill is "Federal Access Charge".