

INDUSTRY BRIEF

AT&T and Nortel

Two Companies. One Unified Vision.

AT&T is a groundbreaking communications provider with one of the world's premier global IP backbone and wireless networks. Nortel is one of the world's top manufacturers of networking products with a 100+ year legacy of leadership in the telecommunications industry. Together, these two legendary companies are combining their influence, experience and expertise to deliver powerful end-to-end business communications solutions.

AT&T – Your World. Delivered.

AT&T is one of the largest communications providers in the world, with employees in more than 60 countries. The company is the leading provider of local and long distance voice service in the U.S. and has the country's largest wireless digital voice and data network.

By combining its wireless and wireline IP networks, AT&T is speeding the convergence of new voice, data and video services, providing businesses with anytime, anywhere access to information on any device, wired or wireless.

AT&T's business VoIP services interoperate with its IP VPN offerings. This portfolio spans both premises-based and network-based services and includes a range of capabilities, enabling enterprises to migrate seamlessly from TDM to VoIP services. As one of the largest providers of IP-based communications services, AT&T offers an extensive portfolio of VPN offerings, all backed by state-of-the-art industry security services and support.

Security features of AT&T's core network are part of the solutions AT&T develops, which is why the company has more than 1,400 world-class security experts and support professionals worldwide and offers one of the pre-eminent security services portfolios in the industry.

Nortel – Focused on Innovation. Making Business Simple.

With more than 12,000 employees devoted to R&D and more than 5,500 patents worldwide, Nortel continues to be a leader in high-quality, carrier-grade networking and communications solutions.

AT&T and Nortel have the combined talent, resources and vision to innovate and deliver the next generation of advanced communications solutions.

Nortel's breadth of portfolio is unrivaled in the industry and is designed to meet the unique demands of every customer.

Services include:

- Solutions across the enterprise, wireline and wireless segments
- Network infrastructure, communications servers, applications and clients
- Scalable solutions for customers with fewer than five employees (BCM 50) to companies with more than 20,000 employees (CS2100)

Nortel serves a global customer base, including 90% of Fortune 500 companies, 83% of the Fortune 100 and 85% of the top revenue generating wireless operators in the world.

AT&T and Nortel – Working Together. Delivering More.

The benefits of using AT&T/Nortel collaborative solutions are broad. By combining AT&T's extensive portfolio of IP-based communications services for business with Nortel's technology, the companies can provide customers with comprehensive integrated voice, data and multimedia solutions.

Customers purchasing an AT&T/Nortel solution have access to a team of technical support staff. These teams are dedicated to delivering a comprehensive suite of support services, including:

- Network planning and design
- Installation and implementation services
- Network consulting and custom applications development
- Network operations, system maintenance and technical support

By joining forces to deliver the type of powerful, versatile end-to-end communications solutions that businesses demand, AT&T and Nortel are setting a new standard for business communications.

For more information contact your AT&T Representative or visit us at www.att.com/business.

NORTEL
Elite Advantage Partner



at&t

Your world. Delivered.