



Ralph Randall, FHIMSS

Director, Healthcare/Pharmaceutical Vertical - SCG

Ralph Randall has been in the I/T industry since 1972, and healthcare specific vertical market since 1989. He has direct experience implementing technology solutions to support medical applications such as telemedicine and teleradiology. He has developed and implemented Integrated Delivery Networks providing additional application solutions specific to the Healthcare Industry such as PACS, EMR/CPR, Telehealth, patient satisfaction and outcomes measurement, community health information networks and other applications requiring the integration of voice, image, video and data networking.

Ralph has maintained his healthcare focus for 20 years as Vertical Market Manager for Healthcare at Sprint, GTE and Verizon, where he was subsequently in Opportunity Management handling large healthcare account custom complex outsourcing opportunities.

Ralph has extensive experience working with large healthcare clients, such as Premier, VHA, VA, HCA and similar groups. He has been involved with HIMSS since 1991, Past President of the Central Florida HIMSS Chapter, and in March of 2007 Ralph was recognized as achieving Fellow status in HIMSS, acknowledging him for his contributions to the healthcare industry through publications and presentations, and through his continued professional development and participation in HIMSS.

Ralph is also very active in the American Telemedicine Association, having been involved since its inception in 1993.

Now at AT&T Signature Client Group, Ralph works to combine the capabilities of company technical and technological resources to develop additional solution sets bringing the benefits of communications and mobility to every healthcare enterprise.

Ralph completed studies in Computer Operations at Rockland Institute in Phoenix, AZ in 1972, and spent the following 12 years in Network Operations with American Express Company.